



## WHO WE ARE

EDUCATION SOLUTIONS

HEALTHCARE SOLUTIONS

MANAGED IT SERVICES

### STRAIGHT FORWARD IT SOLUTIONS

One call is all it takes to see that there's something uniquely positive about NIC Partners. We're Southern California technology collaborators with a contractor background who keep costs under control and projects on track where other IT providers can't. We're big enough to handle any challenge you have and small enough to care.

### BENEFITS

- Our people are our greatest asset. We are real people doing real work, solving real problems.
- Our people and our performance is why our customers keep coming back.
- Our entire staff is local to Southern California and will pick-up the phone, anytime.
- Our management team is always available and in field to answer any questions.

### EDUCATION SOLUTIONS

You became an educator to make a difference and change lives. We want you to do that and leave the IT challenges to us. With more than 17 years of experience helping 50+ school districts identify, implement and adapt technology to fit their needs, we're more than equipped to provide you with a technology system that works today and won't be obsolete tomorrow.

### HEALTHCARE SOLUTIONS

Every day you face gaps between the internal mandates on your time and the resources. When you work with NIC Partners you are adding a team of qualified, IT experts who will accelerate your ability to implement complex IT projects. Having worked with some of the biggest healthcare providers in Southern California, you know that when you pick up the phone and call, we are nearby and will help you find immediate answers to your toughest problems.

### MANAGED IT SERVICES

NIC Partners creates customized Managed Service Programs for our customers. We take the time to really understand your organization, your network and your business goals. We blend certified engineering talent with a 24x7x365 Help Desk support center to provide proactive and reactive support for your organization.

## SOLUTIONS

Every one of our solutions is collaborative, scalable and customized to fit your unique needs and situation. In everything we do, we aim to provide technology solutions that move you from where you are now to where you want to be. NIC Partners is so confident in the success of your voice, video and data infrastructure, that we **guarantee it**. We are committed to delivering solutions on time and within budget.

### Professional Services

Professional Consulting  
Project Planning  
Project Management  
Feasibility Studies  
Budgetary Cost Estimates  
Technology Planning  
RFP Specification  
Design, Installation and As-built  
Documentation  
Testing and Test Documentation  
LAN / WAN Design  
Microwave Design and Licensing  
Network Security Assessments  
Multivendor Network Integration  
Site Surveys

### Physical Security Services

Web-enabled and Analogue  
CCTV / IP Cameras  
Video Storage and Cataloging  
Structure Security Auditing  
Biometrics - Iris recognition  
Secured Entry Systems  
Remote Monitoring and  
Administration  
Complete System Training

### Structured Cabling Services

Integrated Cabling Systems for  
Voice, Data, Video and Special  
Systems  
Fiber Optic Backbone  
Raceways and Conduit Systems  
Analog and Digital Video Over  
Cat 5 and 6 Cabling

### Wireless Services

Licensed and Unlicensed  
Microwave Lines  
802.11 Wireless LANS  
802.11 Wireless Bridging  
Point to Point Networks  
Point to Multipoint Networks  
Secure Continuous MESH  
Network Systems

### Audio / Visual Services

Broadband Video Distribution  
Broadband Media Retrieval  
Broadband to Digital Migration  
Presentation Room Design  
Paging Systems  
Scheduled Bells Systems  
Sound Reinforcement Systems

### Integration Services

Video Conferencing / Distance  
Learning  
Video On Demand  
Digital Video Broadcast  
Fast Ethernet  
Gigabit  
Wireless  
Email / Fax Solutions  
Firewall / Filtering  
VPN  
Data Backup / Recovery  
Virus Protection  
Intrusion Detection / Prevention  
Leased Line Specifications  
Uninterruptible Power Supplies  
Design, Installation and  
Configuration  
IP Telephony  
Voice Mail / Unified Messaging

### Support Services

Equipment / Services Evaluation  
System Migration Planning  
Extended Maintenance Agreements  
Network Management &  
Monitoring

## CORE VALUES

### Fair Play

Passionately committed to do the right thing and the fair thing for our customers, our company and our employees.

### Relentless

To be relentless in our pursuit to provide quality implementations, technical excellence and the creation of value to our customers.

### Customer Focused

We will understand, consider and act on the customer perspective in everything we do - every day. We will make quick decisions and take assertive actions that positively affect customer service, customer relationships and customer satisfaction.

